

# Summary of Business Results for the Second Quarter Ended August 31, 2016

## [Japan GAAP] (Non-consolidated)

October 5, 2016

Company **Tokyo Individualized Educational Institute, Inc.**  
 Stock Code 4745  
 Representative Katsuki Saito, President and Representative Director  
 Contact Shoichi Funato, Director  
 Expected date of filing of quarterly securities report: October 14, 2016  
 Expected date of dividend payment: November 21, 2016  
 Preparation of supplementary financial document: Yes  
 Results briefing: Yes (for analysts and institutional investors)

Listed on the TSE1  
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*(Rounded down to million yen)*

### 1. Business results for the six months ended August 2016 (March 1, 2016 through August 31, 2016)

#### (1) Results of operations

(% change from the previous corresponding period)

|                              | Net sales   |     | Operating income |        | Ordinary income |        | Net income  |       |
|------------------------------|-------------|-----|------------------|--------|-----------------|--------|-------------|-------|
|                              | Million yen | %   | Million yen      | %      | Million yen     | %      | Million yen | %     |
| Six months ended August 2016 | 8,294       | 4.9 | 50               | (68.4) | 52              | (67.8) | (21)        | —     |
| Six months ended August 2015 | 7,906       | 7.5 | 160              | 96.3   | 163             | 93.0   | 81          | 115.4 |

|                              | Net income per share | Diluted net income per share |
|------------------------------|----------------------|------------------------------|
|                              | Yen                  | Yen                          |
| Six months ended August 2016 | (0.40)               | —                            |
| Six months ended August 2015 | 1.49                 | —                            |

#### (2) Financial position

|                     | Total assets | Net assets  | Shareholders' equity ratio |
|---------------------|--------------|-------------|----------------------------|
|                     | Million yen  | Million yen | %                          |
| As of August 2016   | 9,488        | 7,498       | 79.0                       |
| As of February 2016 | 10,415       | 8,171       | 78.5                       |

(Reference) Shareholders' equity: As of August 2016: 7,498 million yen As of February 2016: 8,171 million yen

### 2. Dividends

|                                      | Dividends per share |           |           |          |           |
|--------------------------------------|---------------------|-----------|-----------|----------|-----------|
|                                      | End of 1Q           | End of 2Q | End of 3Q | Year-end | Full year |
|                                      | Yen                 | Yen       | Yen       | Yen      | Yen       |
| Year ended February 2016             | —                   | 12.00     | —         | 12.00    | 24.00     |
| Year ending February 2017            | —                   | 13.00     | —         | —        | —         |
| Year ending February 2017 (forecast) | —                   | —         | —         | 13.00    | 26.00     |

(Note) Revisions to dividend forecast for the current quarter: None

### 3. Forecast of business results for the year ending February 2017 (March 1, 2016 through February 28, 2017)

(% change from the previous corresponding period)

|                           | Net sales   |     | Operating income |     | Ordinary income |     | Net income  |      | Net income per share |
|---------------------------|-------------|-----|------------------|-----|-----------------|-----|-------------|------|----------------------|
|                           | Million yen | %   | Million yen      | %   | Million yen     | %   | Million yen | %    | Yen                  |
| Year ending February 2017 | 18,000      | 5.3 | 2,400            | 8.2 | 2,403           | 8.1 | 1,533       | 10.8 | 28.24                |

(Note) Revisions to business forecast for the current quarter: None

**\* Notes**

(1) Application of accounting procedures specific to preparation of the quarterly financial statements: None

(2) Changes in accounting policies, accounting estimates and restatement

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|--|------|
| ① Changes in accounting policies associated with revision of accounting standards: | Yes  |
| ② Changes in accounting policies other than ①:                                     | None |
| ③ Changes in accounting estimates:   | None |
| ④ Restatement:   | None |

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

|                     |                   |
|---------------------|-------------------|
| As of August 2016   | 54,291,435 shares |
| As of February 2016 | 54,291,435 shares |

② Treasury stock at the end of period

|                     |           |
|---------------------|-----------|
| As of August 2016   | 51 shares |
| As of February 2016 | 51 shares |

③ Average number of shares during period (quarterly cumulative period)

|                              |                   |
|------------------------------|-------------------|
| Six months ended August 2016 | 54,291,384 shares |
| Six months ended August 2015 | 54,291,384 shares |

**\* Implementation status of auditing procedures**

- At the time of disclosure of this report, the procedures for review of financial statements pursuant to the Financial Instruments and Exchange Act have not been completed. However, this financial summary is not subject to the quarterly review procedures pursuant to the Financial Instruments and Exchange Act.

**\* Explanation regarding appropriate use of business forecasts and other special instructions**

- Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. Actual results may differ significantly from the forecasts due to various factors.

**Supplementary Information on Business Results**

The Fact Sheet, containing supplementary information on business results for the second quarter ended August 31, 2016, is scheduled to be posted on the company's website on October 5, 2016.