



Summary of Business Results for the Third Quarter Ended November 30, 2019 [Japan GAAP] (Non consolidated)

January 9, 2020

Company Tokyo Individualized Educational Institute, Inc. Listed on the TSE1
 Stock Code 4745 URL <https://www.tkg-jp.com/ir/>
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 Expected date of filing of quarterly securities report: January 10, 2020 Expected date of dividend payment: —
 Preparation of supplementary financial document : Yes
 Results briefing : None

(Rounded down to million yen)

1. Business results for the nine months ended November 2019 (March 1, 2019 through November 30, 2019)

(1) Results of operations (cumulative) (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Quarterly net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended November 2019	14,593	3.6	1,287	0.9	1,290	1.0	822	(3.5)
Nine months ended November 2018	14,083	6.3	1,275	7.1	1,278	7.2	852	11.7

	Net income per share	Diluted net income per share
	Yen	Yen
Nine months ended November 2019	15.16	—
Nine months ended November 2018	15.70	—

(2) Financial position

	Total assets	Net assets	Shareholders' equity ratio
	Million yen	Million yen	%
Nine months ended November 2019	11,300	8,517	75.4
Year ended February 2019	12,114	9,106	75.2

(Reference) Shareholders' equity: As of November 2019: 8,517 million yen As of February 2019: 9,106 million yen

2. Dividends

	Full-year dividend				
	End of 1Q	End of 2Q	End of 3Q	Year-end	Full year
	Yen	Yen	Yen	Yen	Yen
Year ended February 2019	—	13.00	—	13.00	26.00
Year ending February 2020	—	13.00	—		
Year ending February 2020 (forecast)				13.00	26.00

(Note) Changes from the most recent dividend forecast : None

3. Forecast of business results for the year ending February 2020 (March 1, 2019 through February 29, 2020)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Current net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year ending February 2020	21,200	3.9	2,875	3.0	2,877	3.0	1,934	0.1	35.64

(Note) Change from the most recent forecast of business results: None

Notes

(1) Application of special accounting processes in the preparation of the quarterly financial statements: None

(2) Changes in accounting policies, accounting estimates and restatement

1) Changes in accounting policies associated with the revision of accounting standards, etc.: None

2) Changes in accounting policies other than 1): None

3) Changes in accounting estimates: None

4) Restatement: None

(3) Shares outstanding (common stock)

1) Number of shares outstanding at the end of period (treasury stock included)

Year ending February 2020 3Q	54,291,435 shares	As of February 2019	54,291,435 shares
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2) Treasury stock at the end of period

Year ending February 2020 3Q	136 shares	As of February 2019	136 shares
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3) Average number of shares during period

Year ending February 2020 3Q	54,291,299 shares	Year ended February 2019 3Q	54,291,331 shares
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* Quarterly financial statements are outside the scope for quarterly reviews by certified public accountants and auditing corporations.

* Explanation regarding appropriate use of business forecasts and other special instructions

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared and, as such, do not guarantee future performance. Further, actual results may differ significantly from the forecasts due to various factors.

(Supplementary information on Business Results)

Supplementary quarterly materials (fact sheet) will be published on the Company's website on January 9, 2020.