

# 有 價 証 券 報 告 書

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38 ( 2020 2021 28 )

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38 ( 2020 2021 28 )

Tokyo Individualized Educational Institute, INC.

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03-6911-3216

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	34	35	36	37	38
	2017	2018	2019	2020	2021
( )				21, 261, 350	19, 142, 131
( )				2, 892, 605	647, 921
( )				1, 897, 017	253, 077
( )				1, 897, 017	252, 889
( )				9, 606, 255	8, 447, 571
( )				13, 214, 426	11, 687, 475
( )				176. 67	155. 33
( )				34. 94	4. 66
( )					
( )				72. 6	72. 2
( )				19. 8	2. 8
( )				15. 9	135. 6
( )				2, 707, 767	236, 290
( )				963, 030	1, 015, 331
( )				1, 411, 580	1, 411, 811
( )				8, 753, 497	6, 562, 644
( )				529 11, 119	553 11, 615

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	34	35	36	37	38
	2017	2018	2019	2020	2021
( )	17,909,280	19,175,289	20,397,092	21,261,350	19,034,659
( )	2,308,469	2,636,474	2,793,258	2,931,872	680,052
( )	1,438,576	1,744,882	1,932,166	1,936,284	282,606
( )					
( )	642,157	642,157	642,157	642,157	642,157
( )	54,291,435	54,291,435	54,291,435	54,291,435	54,291,435
( )	8,252,475	8,585,715	9,106,260	9,630,971	8,502,003
( )	10,525,368	11,414,203	12,114,562	13,199,926	11,711,238
( )	152.00	158.14	167.73	177.39	156.60
( )	26.00	26.00	26.00	26.00	26.00
( )	(13.00)	(13.00)	(13.00)	(13.00)	(13.00)
( )	26.50	32.14	35.59	35.66	5.21
( )					
( )	78.4	75.2	75.2	73.0	72.6
( )	17.5	20.7	21.8	20.7	3.1
( )	39.5	41.4	30.9	15.5	121.4
( )	98.1	80.9	73.1	72.9	499.5
( )	1,490,257	2,366,539	2,438,407		
( )	3,675,316	388,760	379,473		
( )	1,357,241	1,411,642	1,412,379		
( )	7,207,651	7,773,787	8,420,340		
( )	445	471	494	523	546
( )	8,105	9,180	10,366	11,118	11,614
( )	162.3	209.4	177.9	99.5	115.3
( )	(120.9)	(142.2)	(132.2)	(127.3)	(161.0)
( )	1,086	1,662	1,725	1,212	703
( )	530	905	907	547	365

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			553 (11,615)
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546	(11,614)	35.7	8.4	5,015
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	22,132	23,858	25,719
	2,204	2,632	3,105
	10.0	11.0	12.1

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		2020		2021	
		261		2021	
2021					
	2021		26,867	97.1	2020 11
94.2	2.9				
19,142		2,119	10.0		
			613		PC
647		2,244	77.6	2,275	78.8
				253	
1,643	86.7				

	( 2020 2021 28 )				
	( )	( )	( )	( )	( )
	3,574	1,850,585	9.7	93.5	92.7
	10,681	6,471,887	33.8	87.2	83.6
	16,171	10,514,832	54.9	94.7	93.5
	30,426	18,837,305	98.4	91.8	89.7
		304,826	1.6		113.0
		19,142,131	100.0		90.0

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CCDnet HRBC

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	11,687		11.6	1,526	
7,572		22.7	2,218		
1,890		300			
817		3.7	29		
1,336		96.3	655		
1,961		0.3			
	3,239		10.2	368	
3,204		10.4	372		
		108			21
	12		40		
	377				
35		15.4			HRBC( )

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( )			( )					( )	
			18, 208		30, 463	83, 744	911, 280	1, 043, 696	157 (44)
110 )			379, 802	0	30, 335			410, 138	160 (5, 164)
( 50 )			97, 001	0	6, 744			103, 745	70 (2, 337)
( 22 )			55, 416		3, 979			59, 395	30 (1, 068)
( 20 )			45, 034		6, 656			51, 691	24 (809)
( )			4, 306		34			4, 341	8 (252)
( 24 )			69, 127		3, 971			73, 098	38 (1, 017)
( 17 )			36, 348		2, 721			39, 069	24 (607)
( )			266		0			266	4 (97)
( )			24, 830		1, 217			26, 047	8 (256)

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			( )	( )
			27, 994	238, 404
			177, 219	279, 839
			90, 436	255, 977

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				( )	( )				
				34,045	34,045		2021	2021	46
				32,100	32,100		2021	2021	68
				145,725	30,758				
				935,040	832,120		2019		
				316,180	131,800		2020		

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	267,000,000

	( ) (2021 28 )	( ) (2021 27 )		
	54,291,435	54,291,435		100
	54,291,435	54,291,435		

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2011 30 ( )	4,576,751	54,291,435		642,157		1,013,565

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	( 100 )								( )
( )		16	21	203	70	64	39,373	39,747	
( )		66,739	11,477	339,395	27,556	111	97,484	542,762	15,235
( )		12.30	2.11	62.53	5.08	0.02	17.96	100.00	
( )	136						36		

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		( )	( )
		17	33,610
		11	3,859
			1,858
			679
NONURA PB NOMINEES LIMITED OMNIBUS-MARGIN (CASH-PB)	1 ANGEL LANE, LONDON EC4R 3AB, UNITED KINGDOM ( )		536
			398
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			267
			266
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			42,111

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	17 26	2,843,100	5.24
		349,950	0.64
		3,193,050	5.88

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( )	100		
( )	54,276,100	542,761	
	15,235		
	54,291,435		
		542,761	
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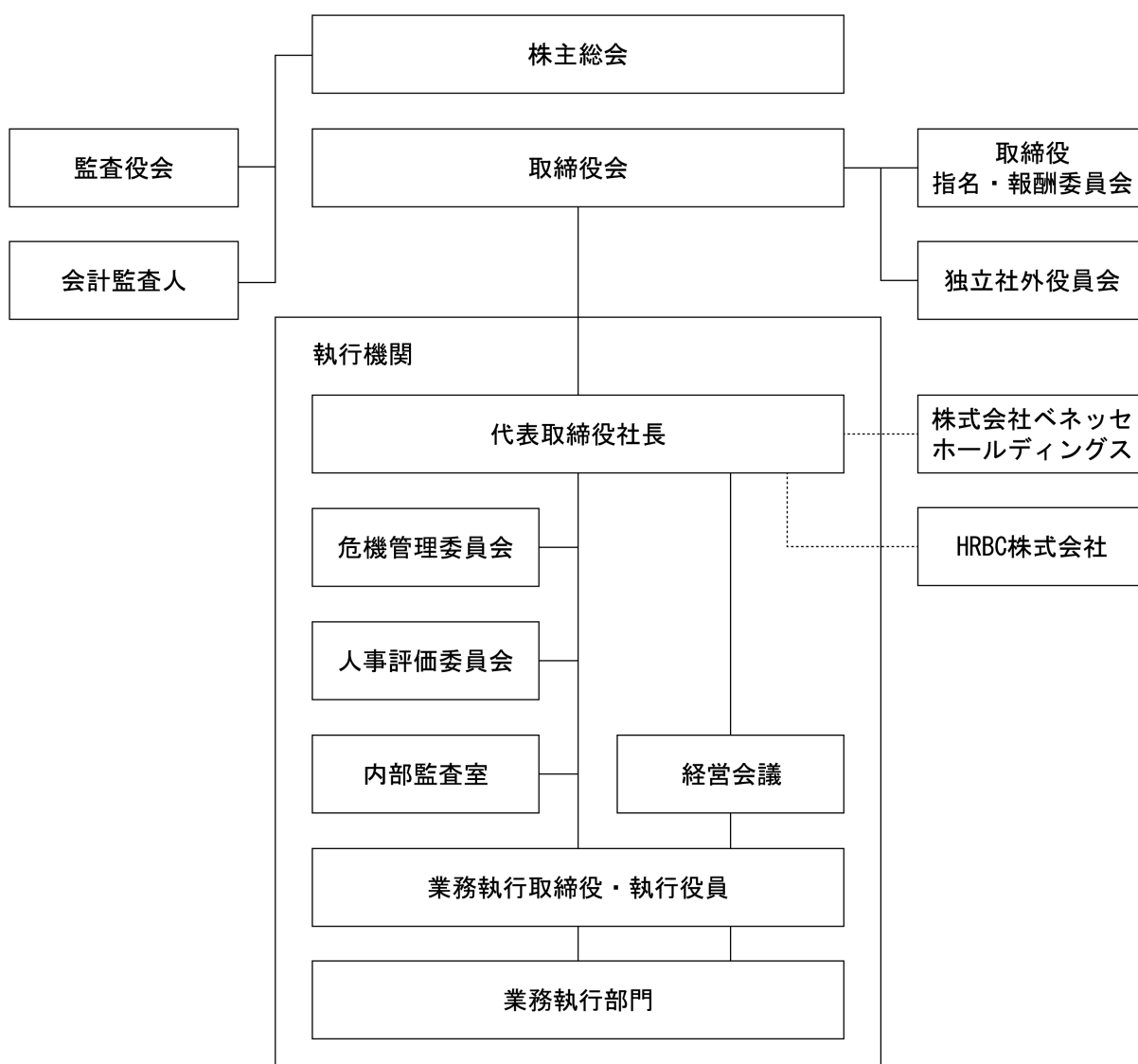
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2020 10	705, 786	13
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		1965 12 15	1995 2002 10 2002 11 2005 2006 2007 10 2010 2012 2013 2014 2014 2014 12 2015		( )	46
		1974 12 12	1997 2002  2010 2011 11 2012 11 2014 12  2015 2016 11 2017 2020 2020		( )	8

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			1986		
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		1948 24	1971 1993  1997 1999  2003 2003 2005  2006  2010 2010  2012 2013	( Inc.)  SB ( )  ) SMBC ( )  SMBC ( )         ( )	( )	5
		1958	1982 1995  1996 10 1999  2001 2003  2005  2009  2012   2013 10 2014 2015 2017	) ( )     ) ( )     ( )  ( )  ( )	( )	
		1955 10 30	1978 1978 11  1981 1990  2000  2003  2018 2018  2020	         DX  ( )	( )	
		1955	1994 1996  1998 2000 2002 11 2003 2007 10 2012 2013 2013 2020	                   HRBC ( )	( )	55

					( )
			1986 2005 11 2007 2009 10 2010 2012 2015 2015 2015 2016	( )  Group Control I er       ( Group Control I er	
		1963 11	2016  2016 10  2017 2018  2019	Group Control I er       ( ( (	( )
		1954	1979 1981 10  1984 1985 2002 2012  2013 2013 2014 2014 2014 12  2016	( PwC ) ( ) ( )  (  ( ( ( )  (	( )

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		1955 11	1984 2001 2007 2011 2013 2015 2016 2018	( )( ( (	( )
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	33,000		36,800	
	33,000		36,800	

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		4,635		
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	( )	( )			( )
( )	71,029	69,990	1,039	3	
( )	20,364	20,364		1	
	23,820	23,820		5	

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	(2020 29 )	(2021 28 )
	8,453,278	6,562,644
	300,218	
	631,104	562,627
	7,806	6,560
	17,177	24,117
	386,680	409,797
	8,792	15,939
	14,349	9,194
	9,790,709	7,572,492
	1,526,668	1,648,675
	843,547	918,225
	683,121	730,449
	885,660	949,130
	781,124	862,409
	104,536	86,720
	787,657	817,170
	224,889	204,444
	74,487	83,744
	276,180	951,430
	75,863	67,434
	29,644	29,644
	681,064	1,336,697
	727	727
	25	25
	49,874	37,806
	314,658	318,808
	1,589,708	1,603,746
	1,954,994	1,961,114
	3,423,716	4,114,982
	13,214,426	11,687,475

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	8,322	9,176
	674,873	783,192
	890,897	895,077
	690,450	312,541
	319,453	222,065
	768,413	727,744
	53,759	60,030
	121,848	134,360
	10,390	
	39,283	60,547
	3,577,693	3,204,734
	23,950	21,467
	6,525	13,701
	30,476	35,169
	3,608,170	3,239,903
	642,157	642,157
	1,013,565	1,013,565
	7,936,102	6,777,605
	121	121
	9,591,703	8,433,207
	14,552	14,364
	9,606,255	8,447,571
	13,214,426	11,687,475

	( 2019 2020 29 )	( 2020 2021 28 )
	21,261,350	19,142,131
	13,104,543	13,289,177
	8,156,807	5,852,954
	2,234,499	2,157,219
	98,994	152,614
	679,171	744,173
	28,777	34,625
	1,017	1,039
	26,109	30,238
	10,390	
	194,034	183,042
	117,294	124,738
	104,456	103,503
	207,896	197,060
	867,160	866,826
	27,807	31,305
	6,548	4,329
	39,283	56,782
		20,444
	624,185	531,613
	5,267,626	5,239,556
	2,889,180	613,398
	1,167	282
	970	748
		24,493
		8,026
	1,286	972
	3,424	34,523
	2,892,605	647,921
		78,960
		78,960
	8,336	14,356
		208,149
	8,336	222,506
	2,884,268	504,375
	1,019,864	258,119
	32,613	6,633
	987,251	251,486
	1,897,017	252,889
		187
	1,897,017	253,077

	( 2019 2020 29 )	( 2020 2021 28 )
	1,897,017	252,889
	1,897,017	252,889
	1,897,017	253,077
		187

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	642,157	1,013,565	7,450,658	121	9,106,260
			705,786		705,786
			705,786		705,786
			1,897,017		1,897,017
			485,443		485,443
	642,157	1,013,565	7,936,102	121	9,591,703

		9,106,260
		705,786
		705,786
		1,897,017
	14,552	14,552
	14,552	499,995
	14,552	9,606,255

	642,157	1,013,565	7,936,102	121	9,591,703
			705,786		705,786
			705,786		705,786
			253,077		253,077
			1,158,496		1,158,496
	642,157	1,013,565	6,777,605	121	8,433,207

	14,552	9,606,255
		705,786
		705,786
		253,077
	187	187
	187	1,158,684
	14,364	8,447,571

	( 2019 2020 29 )	( 2020 2021 28 )
	2,884,268	504,375
	227,788	234,639
	8,336	14,356
		20,444
		208,149
	57,534	65,514
		24,493
		78,960
	6,945	5,154
	3,626	12,512
	220	10,390
	30,067	21,264
	1,167	282
	37,776	68,476
	7,584	5,693
	19,111	23,535
	7,406	853
	94,600	40,669
	107,325	97,388
		1,195
	158,685	103,631
	3,598,985	966,453
	1,164	284
		208,149
		24,493
		78,960
	892,382	625,752
	2,707,767	236,290
	269,849	214,512
	244,398	731,224
	172,853	63,113
	29,079	8,401
	268,299	
	36,709	14,881
	963,030	1,015,331
	1,411,580	1,411,811
	1,411,580	1,411,811
	333,156	2,190,852
	8,420,340	8,753,497
	8,753,497	6,562,644

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		( )	8,336

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		(10 )	14,356

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	10,929
	1,669
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	54,291,435			54,291,435	
	54,291,435			54,291,435	
	136			136	
	136			136	

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		( )	( )		
2019 29		705,786	13	2019 28	2019 30
2019 10		705,786	13	2019 31	2019 11 18

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		( )	( )		
2020 27		705,786	13	2020 29	2020 28

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	( )	( )	( )	( )	
	54, 291, 435			54, 291, 435	
	54, 291, 435			54, 291, 435	
	136			136	
	136			136	

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2020 27		705, 786	13	2020 29	2020 28
2020 10		705, 786	13	2020 31	2020 11 16

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		( )	( )		
2021 26		705, 786	13	2021 28	2021 27

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( 2019 2020 29 )	( 2020 2021 28 )
8,453,278	6,562,644
300,218	
8,753,497	6,562,644
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(1)	8,453,278	8,453,278	
(2)	300,218	300,218	
(3)	631,104	631,104	
	14,349	14,349	
	616,755	616,755	
(4)	1,589,708	2,110,278	520,570
	10,959,961	11,480,531	520,570
(1)	674,873	674,873	
(2)	890,897	890,897	
(3)	690,450	690,450	
(4)	319,453	319,453	
	2,575,675	2,575,675	

(2021 28 )

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(1)	6,562,644	6,562,644	
(2)			
(3)	562,627	562,627	
	9,194	9,194	
	553,433	553,433	
(4)	1,603,746	2,076,198	472,451
	8,719,824	9,192,276	472,451
(1)	783,192	783,192	
(2)	895,077	895,077	
(3)	312,541	312,541	
(4)	222,065	222,065	
	2,212,876	2,212,876	

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			10	10
	8,453,242			
	300,218			
	631,104			
	9,384,566			

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			10	10
	6,562,609			
	562,627			
	7,125,237			

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	(2020 29 )	(2021 28 )
	51,651	34,338
	12,532	13,136
	46,776	47,996
	12,028	18,539
	4,390	12,872
	13,793	11,300
	153,714	163,567
	22,062	20,486
	316,948	322,237
		1,570
	2,290	1,858
	314,658	318,808
	26,241	23,325
	26,241	23,325
	2,290	1,858
	23,950	21,467
	290,707	297,341

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	(2020 29 )	(2021 28 )
	30.62	30.62
( )		
	2.59	15.00
	0.65	2.28
	0.12	0.69
		0.28
		1.24
	0.25	0.25
	34.23	49.86

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2020 24 HRBC

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75, 863

49, 622

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224, 889

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			( )		( ) ( )			( )		( )
			13,700,220		( ) 61.9			300,203		300,218

( 2020 2021 28 )

			( )		( ) ( )			( )		( )
			13,739,696		( ) 61.9			300,221		

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( 2020 2021 28 )

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	( 2019 2020 29 )	( 2020 2021 28 )
	176 67	155 33
	34 94	4 66

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	(2020 29 )	(2021 28 )
( )	9,606,255	8,447,571
( )	14,552	14,364
( ) ( )	(14,552)	(14,364)
( )	9,591,703	8,433,207
( )	54,291	54,291

	( 2019 2020 29 )	( 2020 2021 28 )
( )	1,897,017	253,077
( )		
( )	1,897,017	253,077
( )	54,291	54,291

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( )				
( )	2,134,473	8,186,094	12,955,835	19,142,131
( )	1,961,934	936,048	435,081	504,375
( )	1,389,896	711,561	380,575	253,077
( )	25.60	13.11	7.01	4.66

( )				
( )	25.60	12.49	6.10	11.67

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	(2020 29 )	(2021 28 )
	8,170,577	6,287,930
	300,218	
	616,823	551,255
	7,806	6,560
	17,145	24,089
	385,883	408,957
	4,312	10,028
	14,349	9,194
	9,488,418	7,279,628
	1,524,122	1,646,129
	841,128	915,786
	682,993	730,342
	1,932	1,932
	1,932	1,932
	0	0
	884,453	947,440
	780,279	861,316
	104,174	86,124
	787,167	816,467
	74,487	83,744
	276,180	951,430
	29,644	29,644
	380,311	1,064,819
	727	727
	590,267	590,267
	25	25
	49,874	37,806
	314,658	318,808
	1,588,474	1,602,689
	2,544,028	2,550,324
	3,711,508	4,431,610
	13,199,926	11,711,238

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	(2020 29 )	(2021 28 )
	8,132	9,176
	674,008	782,180
	889,400	893,145
	688,945	312,506
	314,428	222,065
	768,413	727,564
	52,854	57,610
	116,573	130,738
	10,390	
	39,283	60,547
	3,562,429	3,195,533
	6,525	13,701
	6,525	13,701
	3,568,955	3,209,235
	642,157	642,157
	1,013,565	1,013,565
	1,013,565	1,013,565
	6,900	6,900
	950,000	950,000
	7,018,469	5,889,502
	7,975,369	6,846,402
	121	121
	9,630,971	8,502,003
	9,630,971	8,502,003
	13,199,926	11,711,238

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	( 2019 2020 29 )	( 2020 2021 28 )
	21, 261, 350	19, 034, 659
	13, 104, 543	13, 235, 157
	8, 156, 807	5, 799, 502
	2, 234, 499	2, 157, 219
	98, 994	114, 174
	679, 171	735, 854
	28, 777	33, 294
	1, 017	1, 039
	26, 109	29, 733
	10, 390	
	194, 034	182, 759
	117, 294	118, 293
	104, 456	94, 803
	207, 896	194, 976
	827, 893	864, 672
	27, 807	30, 898
	6, 548	4, 329
	39, 283	56, 782
	624, 185	522, 635
	5, 228, 359	5, 141, 466
	2, 928, 448	658, 035
	1, 167	280
	970	748
		20, 015
	1, 286	972
	3, 424	22, 016
	2, 931, 872	680, 052
		78, 960
		78, 960
	8, 336	14, 356
		208, 149
	8, 336	222, 506
	2, 923, 535	536, 506
	1, 019, 864	258, 049
	32, 613	4, 149
	987, 251	253, 900
	1, 936, 284	282, 606

		( 2019 2020 29 )			( 2020 2021 28 )		
		( )		( )	( )		( )
		1,867			7,806		
		226,783			187,140		
		228,651			194,946		
		23,718			77,472		
		7,806	197,126	1.5	6,560	110,913	0.8
		1,756,911			1,829,415		
		6,346,626			6,167,933		
		91,576			99,152		
		90,464			101,004		
		567,473	8,853,053	67.6	509,366	8,706,872	65.8
		23,718			77,472		
		2,587,929			2,710,950		
		231,639			264,751		
		224,145			233,334		
		177,960			177,465		
		140,146			204,289		
		123,332			131,136		
		220,422			217,498		
		325,068	4,054,363	30.9	400,474	4,417,371	33.4
			13,104,543	100.0		13,235,157	100.0

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( 2019 2020 29 )	( 2020 2021 28 )
23,718	77,472
23,718	77,472

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	642,157	1,013,565	1,013,565	6,900	950,000	6,493,758
						705,786
						705,786
						1,936,284
						524,711
	642,157	1,013,565	1,013,565	6,900	950,000	7,018,469

	7,450,658	121	9,106,260	9,106,260
	705,786		705,786	705,786
	705,786		705,786	705,786
	1,936,284		1,936,284	1,936,284
	524,711		524,711	524,711
	7,975,369	121	9,630,971	9,630,971



	642,157	1,013,565	1,013,565	6,900	950,000	7,018,469
						705,786
						705,786
						282,606
						1,128,967
	642,157	1,013,565	1,013,565	6,900	950,000	5,889,502

	7,975,369	121	9,630,971	9,630,971
	705,786		705,786	705,786
	705,786		705,786	705,786
	282,606		282,606	282,606
	1,128,967		1,128,967	1,128,967
	6,846,402	121	8,502,003	8,502,003

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	2020 <sup>37</sup> 29	2021 <sup>38</sup> 28
	590,267	590,267
	590,267	590,267

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	37 (2020 29 )	38 (2021 28 )
	51,532	34,848
	12,532	13,136
	44,662	46,544
	12,028	18,539
	4,390	12,795
	13,786	11,293
	153,663	163,455
	22,062	18,194
	314,658	318,808
	314,658	318,808

	37 (2020 29 )	38 (2021 28 )
	30.62	30.62
( )	2.55	14.09
	0.64	2.14
	0.12	0.65
	0.16	0.18
	33.77	47.32

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	( )	( )	( )	( )	( )	( )	( )
	1,524,122	133,509	11,502 1,757	1,646,129	915,786	84,402	730,342
	1,932			1,932	1,932		0
	884,453	65,104	2,117 (0)	947,440	861,316	83,154	86,124
	2,410,508	198,613	13,619 1,757	2,595,502	1,779,035	167,556	816,467
	510,195	67,640	15,624	562,212	478,467	58,383	83,744
	276,180	675,250		951,430			951,430
	29,644			29,644			29,644
	816,019	742,890	15,624	1,543,286	478,467	58,383	1,064,819
	124,593	15,642	67,287 (1,669)	72,949	35,143	25,780	37,806

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133,509  
65,104  
635,100  
  
9,744  
15,624

	( )	( )	( ) ( )	( ) ( )	( )
( )	14,349	9,194	9,484	4,865	9,194
	116,573	130,738	116,573		130,738
	10,390		10,390		
( )	39,283	60,547	35,518	3,765	60,547

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